**Business Case**

General Practice is under significant pressure. Demands on partners and senior healthcare professionals have dramatically changed and the pressure leading teams within General Practice and healthcare settings is very different to 5 years ago. The complexity of the new organisations and how they interact produces a new dynamic in the delivery of effective care.

At the core is the GP practice and without sustainable core practices the system would not be able to operate.

In my role as partner in XXXXX, I feel there exists a notable shortage in accessing the skills and knowledge to be able to run an effective practice and also an effective PCN.

Investing in professional development focused on understanding all aspects of GP business and wellbeing will allow me to be more confident in managing the practice and ensuring that within the PCN I can play a full role in being able to deliver the most sustainable plan given the current resource constraints.

**The course programme**

The Medics Money GP Partnership Course <https://www.medicsmoney.co.uk/gp-partnership-programme/> is a year long course for partners in General Practice. Its core modules cover;

1. The foundations of being a partner
2. The business of General Practice including PCN’s
3. Understanding Practice and PCN accounts
4. Beating Stress and Burnout
5. Legal issues for partners
6. Understanding the NHS Pension for partners and staff
7. Property issues for partners
8. PCN , ICS and future proofing your practice
9. Managing conflict in General Practice

In addition, course attendees have access to bonus drop in sessions on a monthly basis covering a range of issues such as QoF, latest IT developments, practice & PCN management and financial metrics.

Attendees also are part of a closed online community allowing the sharing of information on best practice from partners around the country as well as industry specialists.

The programme is taught by GP’s working in practice as well as leading specialists providing business support to General Practice.

To date over 600 partners have been taught through the programme.

The cost of this programme for the full year is £3000 and I am requesting full payment for this in this business case. The time cost needed for me to attend the course will be met by myself and the practice.

**Data and quotes**

Over 600 partners have now attended training. In a recent survey;

100% of attendees said that the course helped you improve their practice

100% of attendees said that the course was useful

“Sessions are very detailed and cover such a huge range of topics”

“The online resources and app were very useful”

“Really good to focus on the areas I needed to work on”

**How will it benefit the PCN?**

To have a sustainable PCN we need to have sustainable practices that understand how they fit into the wider system.

The course will allow me to develop my business skills to empower me to make better financial decisions for both the practice and PCN. It allows me to share best practice with a peer network of GP’s outside of our immediate area and gives me access to a wide network of specialist advisors.

The NHS Delivery Plan for recovering access to primary care will lead the implementation of a modern approach to general practice and support practices to rapidly assess the nature and urgency of requests by involving the whole practice team.  ​

This approach is a challenging change to how many practices have traditionally worked. This will require significant consideration by our Practice Leaders and our team on the current and future needs of our Practice’s Operating Model and Organisational Design. ​

To ensure success of the implementation of a modern approach to general practice as required by NHS England our business model needs to consider how it is resourced, have clear policies, processes and procedures in place to ensure a good patient service is delivered. It needs to use the limited resources we have well to maximise the productive return we have from our staff, premises and IT systems.   ​

To make strategic decisions well we need to have a good bedrock from which to move on and the skills available to best make future decisions. We need to have both the capabilities to do this but also the confidence to do this.

Taking part in the Medics Money GP Partnership Course will allow me to build the essential skills needed to ensure my practice is resilient going forward with the PCN benefiting from the knowledge I gain.